





### The Grimaldi Group in figures

- 120 vessels owned and managed: ro/ro, pure car & truck carriers, ro/pax & cruise ferries
- 130 ports served in 47 countries
- 20 terminals in Europe & West Africa
- Number of employees: 15,000 persons (including crews)
- Routes served:
  - North Europe-Med
  - North Europe-West Africa
  - North Europe- South America
  - North Europe-North America
  - North-America-West Africa
  - Med-West Africa
  - MoS in the Baltic & North Sea and in the Med



- The 1<sup>st</sup> short sea ro/ro operator, the 1<sup>st</sup> ro/pax operator for linear meters.
- The 5<sup>th</sup> vehicle carrier operator, the 25<sup>th</sup> for container transport

## Group Overview

**Shipping Companies** 





MMOS ----
MATA MOTORWAYS

OF THE SEA

Grimaldi Euromed S.p.A.

Grimaldi Deep Sea S.p.A.

AC<u>L</u>



**Finnlines** 

HansaLink

NordoLink

FinnLink

Trans Russia Express



Minoan





### Group Overview – Vertical Growth

#### 20 car/cntrs terminals (Total sqm 6 million)

AET (Antwerp)

UNIKAI (Hamburg)

Porto di Wallhamn

PTML (Lagos)

SAT (Salerno)

**CETAL** (Monfalcone)

CTE (Civitavecchia)

PET (Palermo)

VTE (Valencia)

Finnsteve (Finland) 3

EMIL (Cork)

SAL (Esbjerg)

Alexandria Terminal







### 4 Owned Logistics Companies

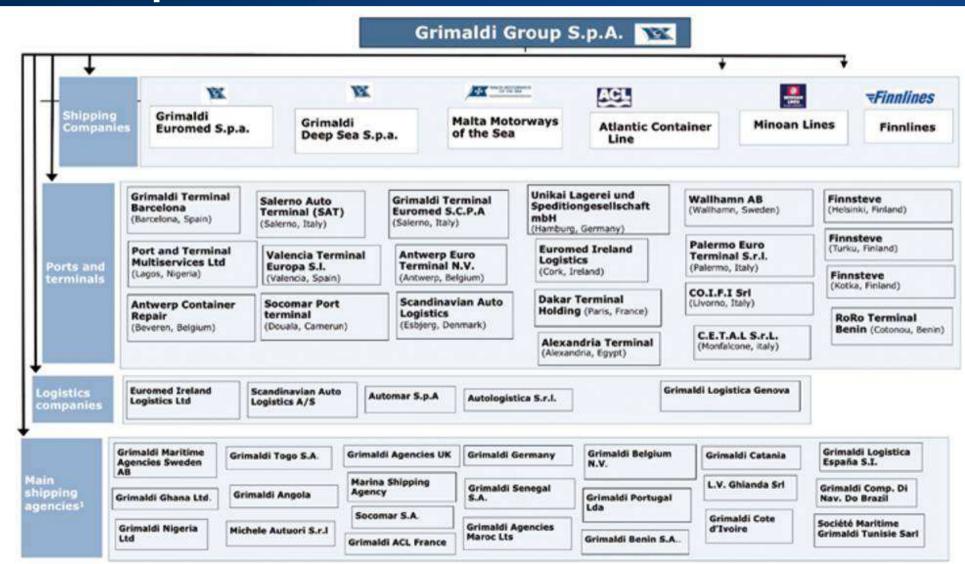
Automar (Italy)

ACL (USA)

EMIL (Ireland)

SAL (Denmark)

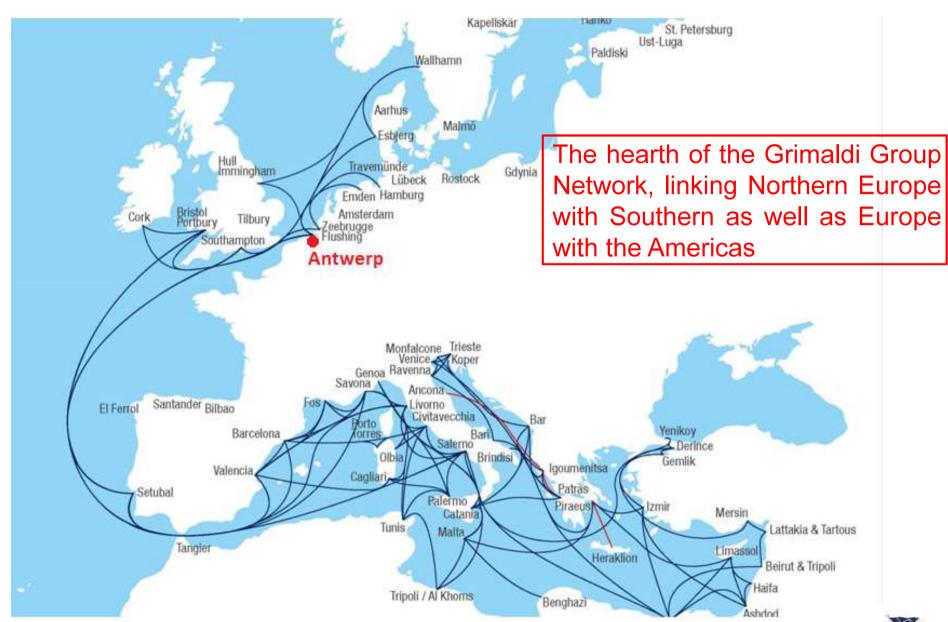
### Group Overview – Vertical Growth



## The Multipurpose Logistic Platform in the Heart of Europe The Center of Grimaldi Group Network



GRIMALDI GROUP



### **AET – Terminal Development – Key Steps**



Year	Milestones	M² Bi	rth (m)	Fase
2001	AET is born Starting of with the EuroMed Service	200.000	600	Fase 1
2001	Door to door concept starts in Benelux, Small PDI centre is build to			
2003	The Grimaldi DeepSea trade calls AET	650.000	1.000	Fase 2
2005	Due to volume growth further storage space growth			
2005	Building of new PDI Centre (7500 M²)			
2005	Building of our office building			
2005	Building of 2 semi covered warehouses (16,000m²)	800.000	1.700	Fase 3a
2006	Due to volume growth further storage space growth	972.000	1.700	Fase 3b
2008	The first Container repair shop is build			
2010	Finnlines starts to call AET - New jetty.	982.000	1.700	
2012	New tropical wood area next the warehouses	992.000	1.700	
2013	a 2nd Container Repair shop is build			
2014	New tropical wood area behind the warehouses	1.010.000	1.700	
2014	Antwerp Lashing and Security is a fact.			
2015	Due to volume growth further storage space growth	1.090.000	1.700	Fase 4a

2016	Rail track Gantry 620m			
2016	2 Gantry Cranes			
2016	New extension to accommodate ACL	1.320.000		Fase 5a
2017	Extend of storage area	1.490.000	2.180	Fase 5b



## The Multipurpose Logistic Platform in the Heart of Europe **Terminal characteristics**



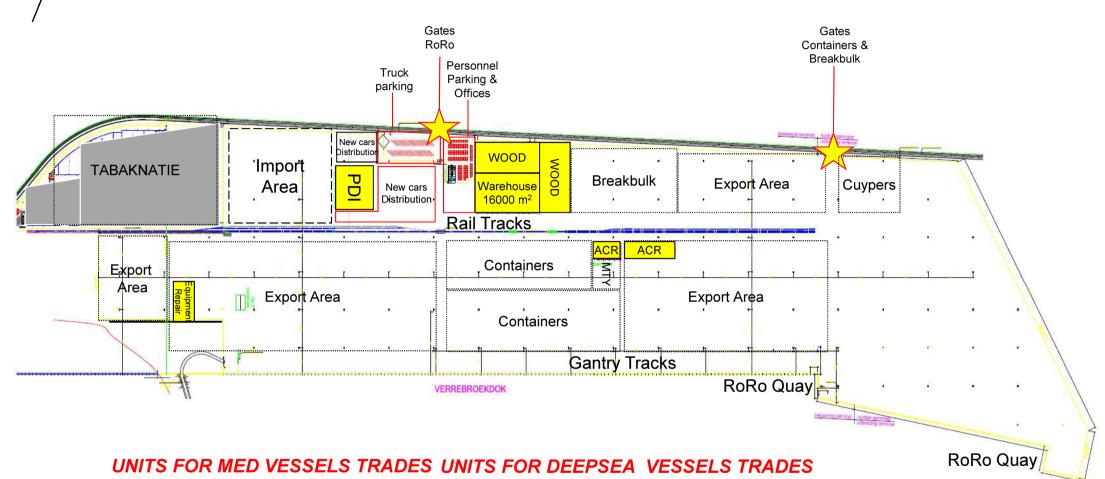
- Surface
  - 1.500.000 m<sup>2</sup>
- Quayside:
  - Length 2.450 meter
  - Accommodated for side, quarter & stern ramp vessels
  - Depth (Draft): 16 meter
- Direct access to road network
- Direct access to rail network
  Total 4.700 m of rail track





# The Multipurpose Logistic Platform in the Heart of Europe Terminal lay-out





## The Multipurpose Logistic Platform in the Heart of Europe **Terminal Equipment**



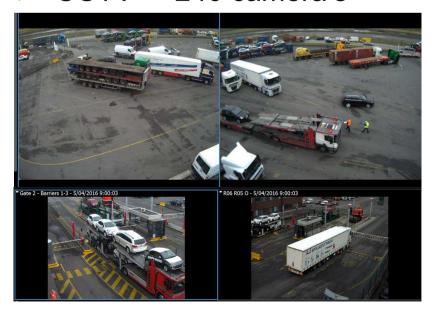
- 2 x harbour mobile crane
  - 1 of 144 tons capacity;
  - > 1 of 100 tons capacity;
  - 208tons capacity in tandem:
- > 12 x TugMasters
- 8 x Reach stackers
- > 19 x forklifts
- 25 x Tow jeeps
- 2 x Gantry Crane on tracks
  - > 70 tons capacity
  - 620 m track length

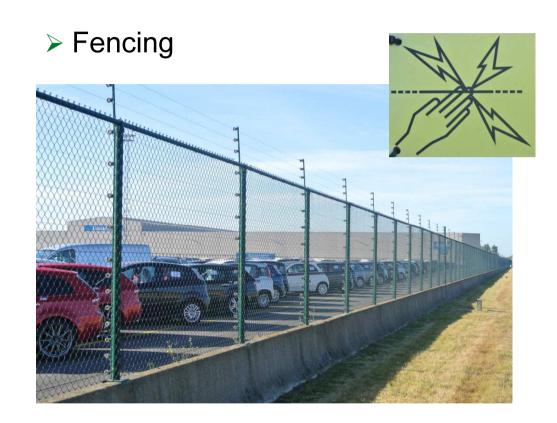






- > ISPS certified
- 2 GATES IN/OUT
- Guards 24/24
- CCTV 240 camera's





- 90 cm concrete jersey
  - 2 Mtr fencing
- 40 cm electric wire barricade





Steve doring	CFS	Terminal	VPC	
Ro-ro/Lo-lo	16.000 m² covered storage	Load/discharge trains, barges	7500 m² workshop	
	stuffing	Lotformation	DEWAX - Carwash	
Vehicles	stripping	Vehicle damage inspection	<b>Pre-Delivery Inspection</b>	
containers	Stockpile management (Timber)	Measuring	MAPO preparation	
Breakbulk		Tally	Repair/Bodywork / Paintjob	
Mafi/projects cargo		Planmaking	conversion	
Heavy Lifts		Storage	Accessory/Interior fitting	

















## The Multipurpose Logistic Platform in the Heart of Europe **Terminal Intermodal**



We handle all types of rolling cargo, mafi & Containers, Heavy and project Cargo.

With the combination of all our possible services and our different connections to transport means we can unlock all intermodal

opportunities.

- Land Connection :
  - By Road
  - By Rail
- Water Connection :
  - Sea going vessel with different lines calling unlocking the major part of the world
  - Coasters
  - Barges





Heavy lift capability (up to 208 tons)









On site facilities for stuffing and stripping of MAFI & Containers











#### **Over 150 Different OEMs**















































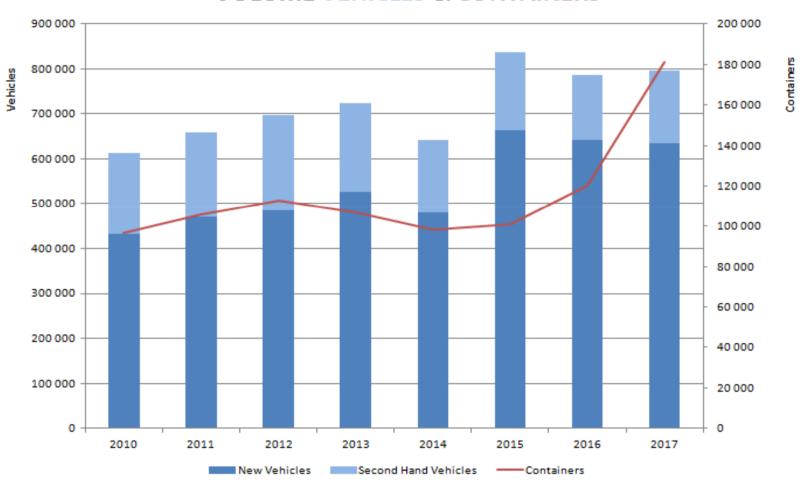




# The Multipurpose Logistic Platform in the Heart of Europe **Volumes handled**



#### **VOLUME VEHICLES & CONTAINERS**



### Container / Mafi Repair



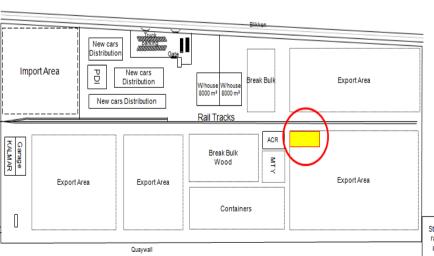


#### **ACR** Antwerp Container Repair

- On site workshop 2.500sqm + 2.700 sqm
- Cleaning & repair of
  - Containers
  - Mafi
  - Reefers

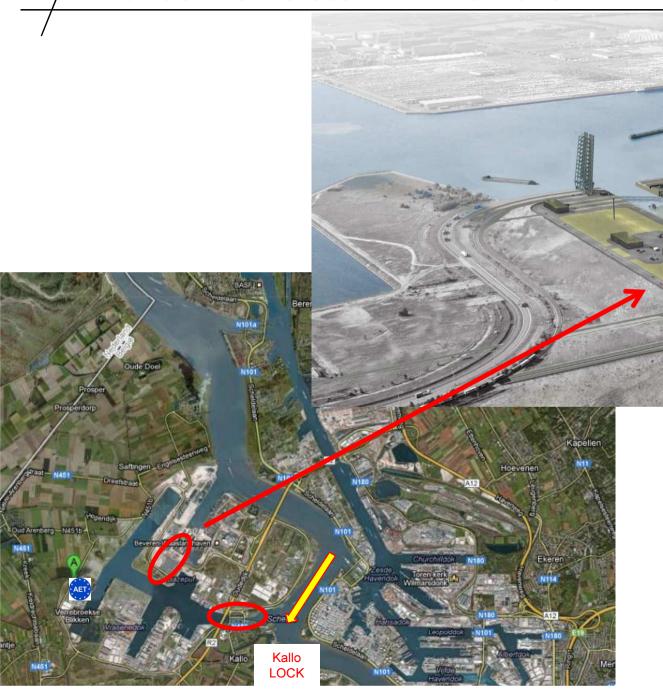






### 2nd lock for leftbank – mid 2016







### **Investments & Projects**











