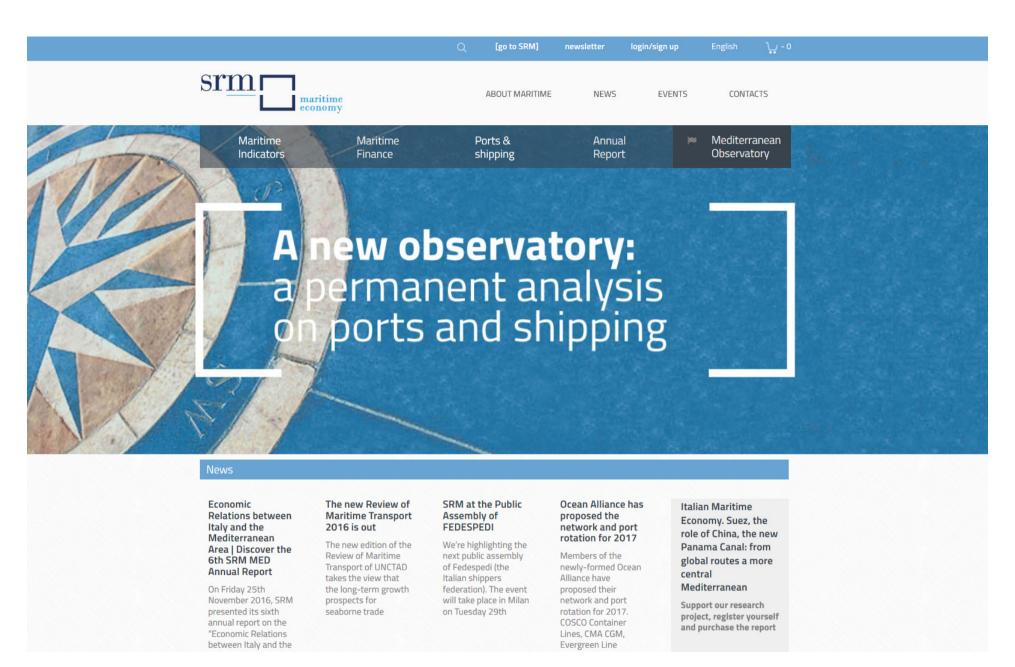


The challenges of the Mediterranean: economic scenario and forecasts

Alessandro PANARO
Head of Maritime & Mediterranean Dept.
SRM

International Propeller Club Meeting

Athens, April 25th, 2017



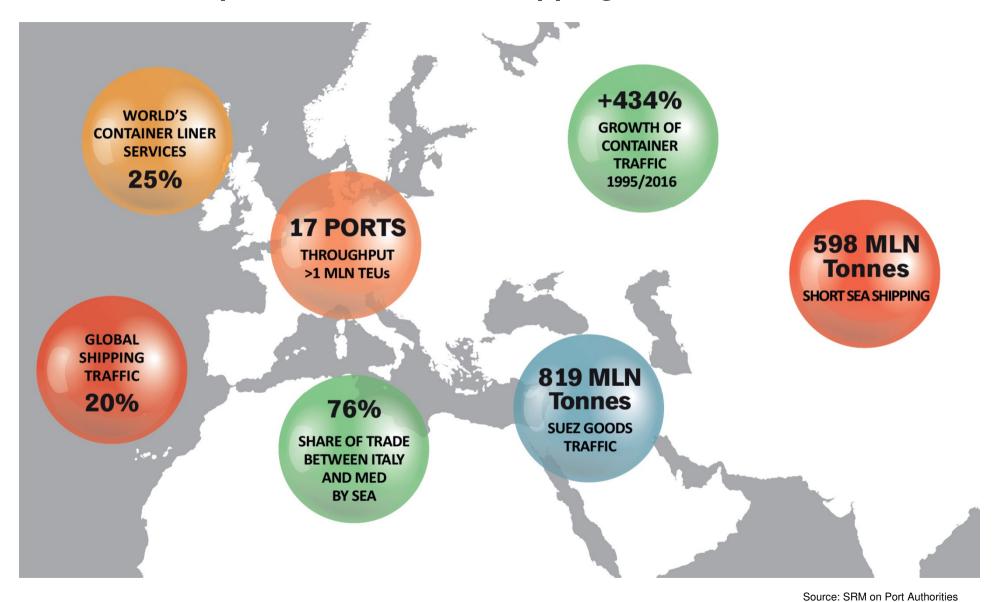
www.srm-maritimeconomy.com



The growing role of Mediterranean

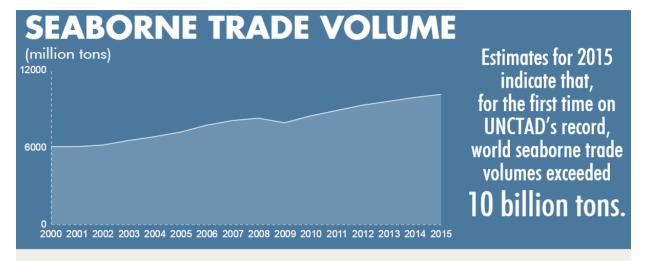
- The Mediterranean Economic Scenario and competitiveness indicators
- ☐ The main phenomena that will shape the future of the maritime sector
- Conclusions

The most important data on the shipping sector in the Med





A new world record



However, shipments expanded by a modest 2.1%, a rate notably slower than the historical average.

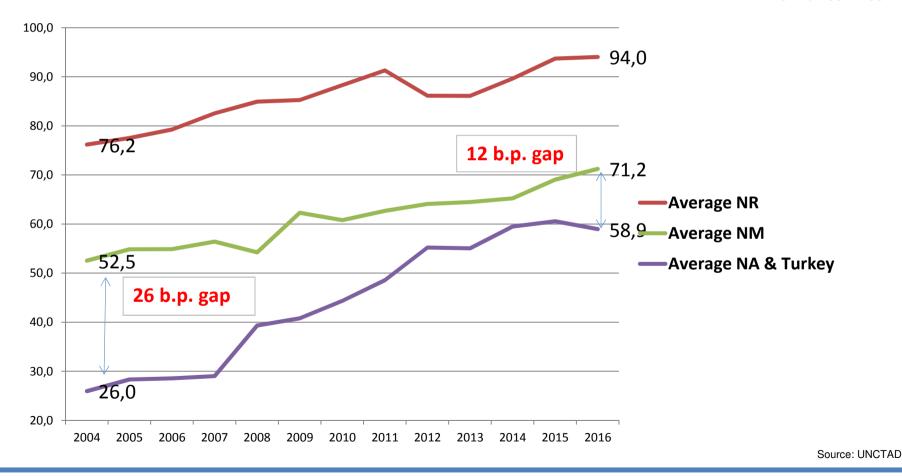


Fonte: UNCTAD 2016

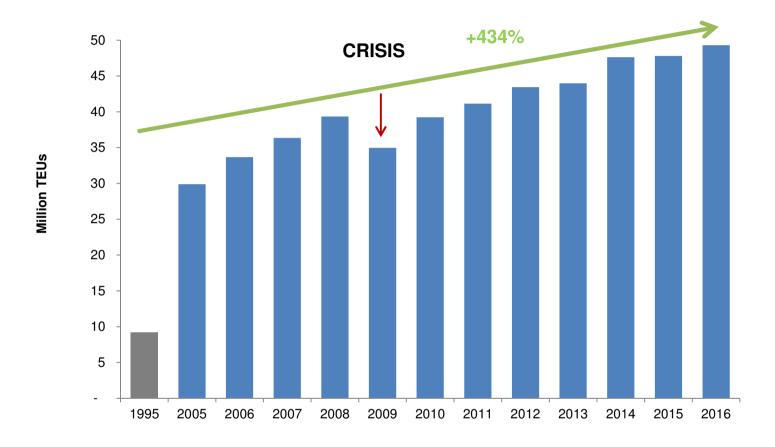
The Liner Shipping Connectivity Index

- The *Liner Shipping Connectivity Index* (LSCI), realised by UNCTAD, shows the level of competitiveness in ports and shipping system of 157 countries.
- Italy ranks 16th, China is the best in the world. Greece ranks 31st.

China 2004=100



Container traffic in Med ports



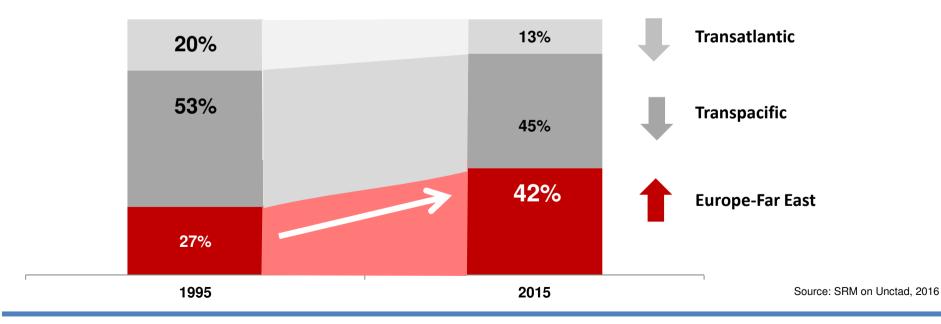
Source: SRM on Port Authorities

- Container traffic has grown steadily over the last 10 years.
- If we consider the period 1995-2015 container traffic showed a dramatic growth of over 400%; in 2016 it reached a peak of 49 millionTEUs.

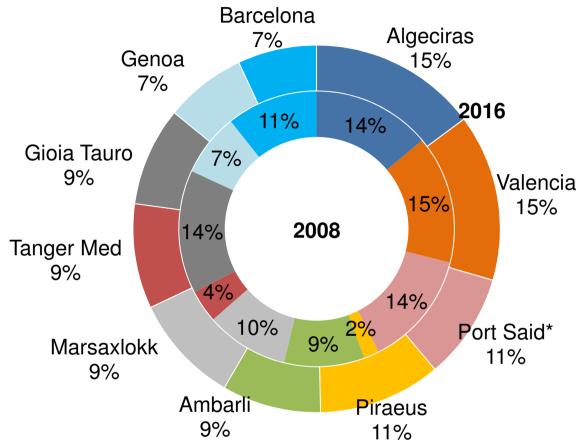
New Centrality of the Mediterranean: The Emergency of the Europe-Far East Route

- Within the three main deep sea East-West shipping services the Europe-Far East progressively gained traffic raising its share from 27% in 1995 to 42% in 2015.
- In 2015, the Europe-Far East and the Transpacific were by far the two biggest trade routes, accounting to 22 and 24 mln TEUs of traffic respectively. As a result of this growth, the Mediterranean basin and its ports recovered their own centrality, thanks to the transit of (almost) all mother vessels via the Suez route.
- The Europe-Far East route is the way for **Chinese products** to enter Europe.

Estimated containerized cargo flows on major East-West container trade routes, 1995-2015 (% TEU)



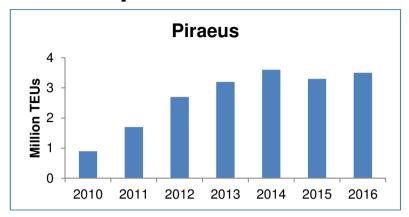
Ranking of top 10 container ports in the Mediterranean Basin: Market Shares



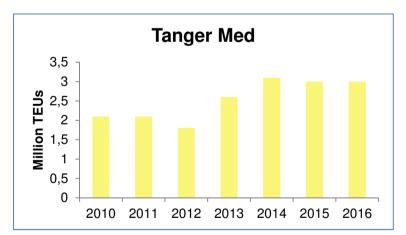
Source: SRM on Port Authorities

- Algeciras ranked 1st
- Spanish ports confirm their leadership (37% market share) in the top 10
- Piraeus and Tanger Med showed a dramatic growth. Piraeus grew 8 times its starting value reaching almost 3.5 million Teus in 2016

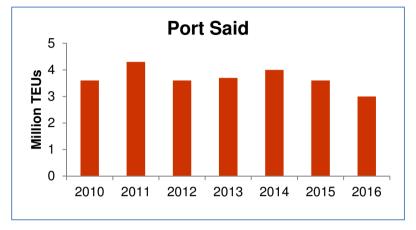
The competitors in the Mediterranean Area



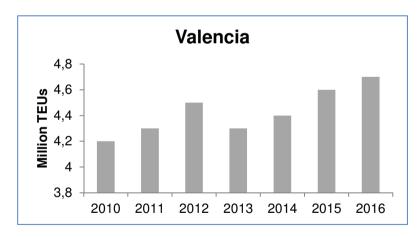
- 1st port in the East Med Area for container traffic.
- In the period 2010-2016 the traffic rose by 289% (thanks to Cosco investments).



- An example of perfect integration between port and free zone.
- In the period 2010-2015 the container traffic increased by 43%.



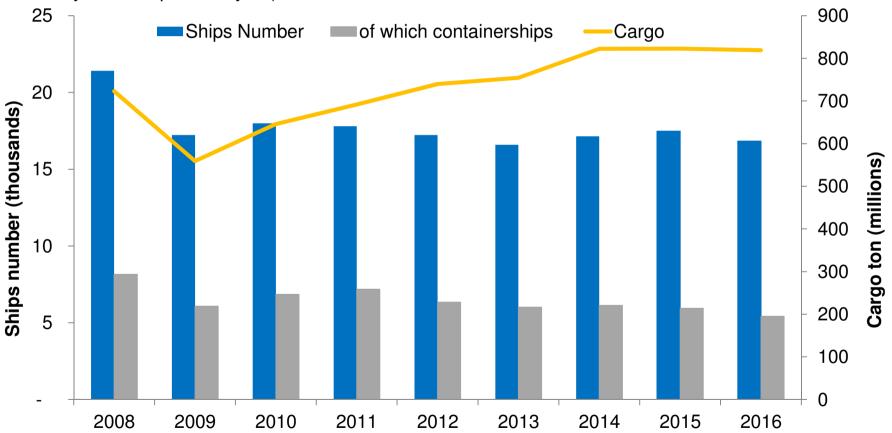
- 1st port in the rank of South Med Area.
- The port is expected to increase its traffic thanks to the expansion of the Suez Canal.



- 2nd port in Mediterranean Area for container traffic.
- Valencia is a mixed port (gateway and transhipment).

Traffic in the Suez Canal: ships and cargo

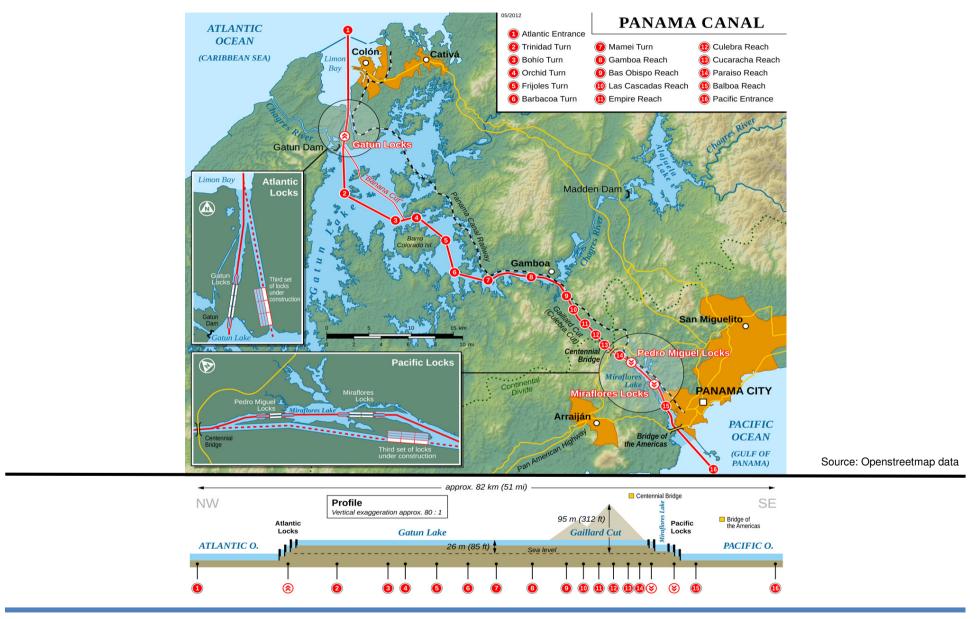
- Transit goods account for 8-10% of the entire globe.
 In 2016, 819 million tonnes of goods passed through the Canal.
- More than 17,000 ships passed through the Canal.
- Between **2001 and 2016** the Canal's traffic trends recorded a 120% increase in transit goods. (+2,7% in February 2017 on previous year)



Source: SRM on Suez Port Authority, 2016



The new Panama Canal



The Panama Canal Expansion: three main effects

The inauguration: June 26th, 2016

- The new Canal allows the passage of larger vessels.
- A new type of vessel will also be able to pass. A new market segment will be created: it consists of LNG and LPG.
- The number of transits in the medium to long term will increase. The passage will potentially allow the simultaneous transit of 3 ships: a potential total maximum of 50 transits per day.









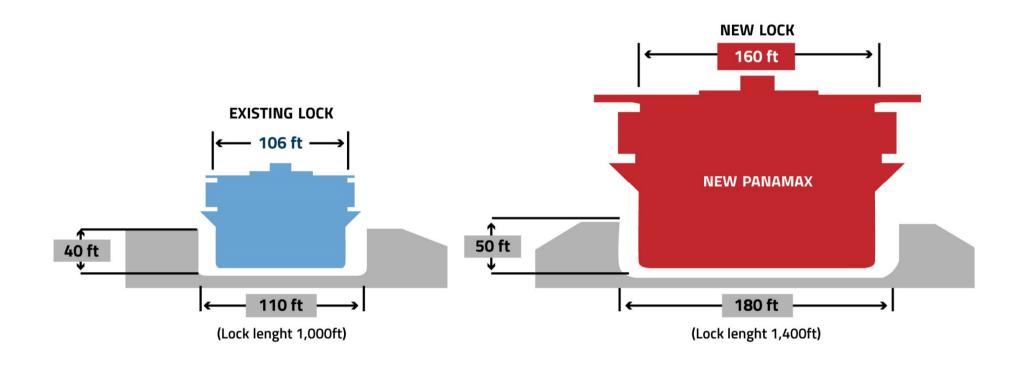
+large vessels

New traffic

More transits

ECONOMIES OF SCALE

Size and vessel capacity of the new locks

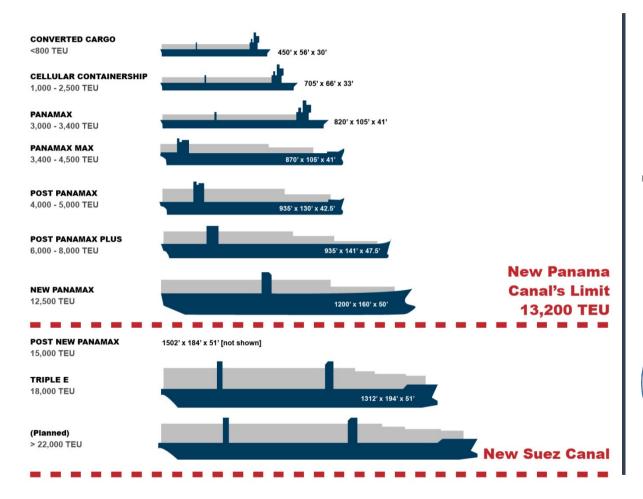


The new locks allow the passage of container ships up to 13,000/14,000 TEUs (the first Canal limit was of 4,500-5,000 TEU).

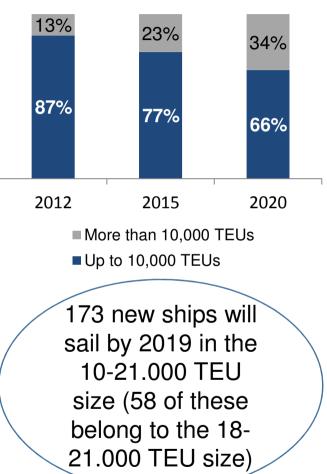
Source: SRM's elabrations on Panama Canal Authority data



Naval gigantism: the world fleet will change in the future



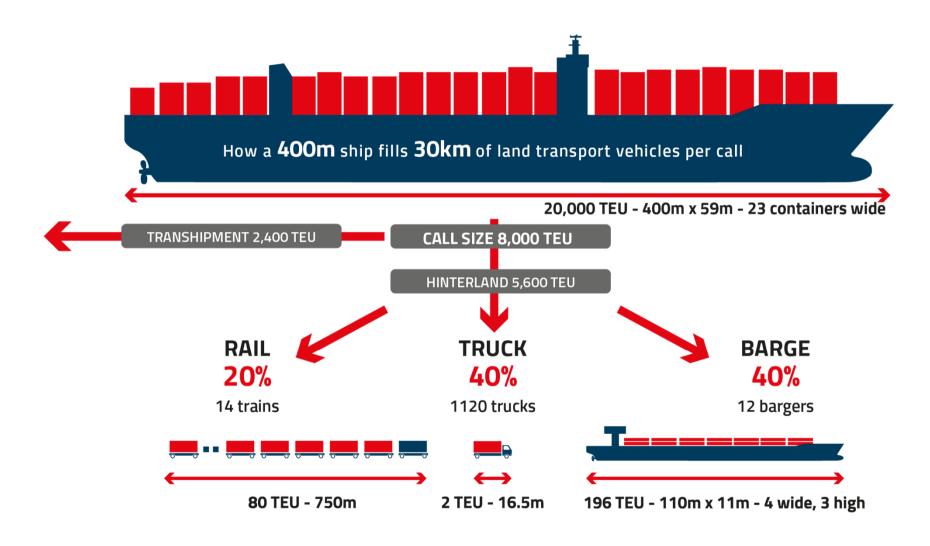
Containership fleet capacity



Source: Alphaliner, Panama Canal Authority



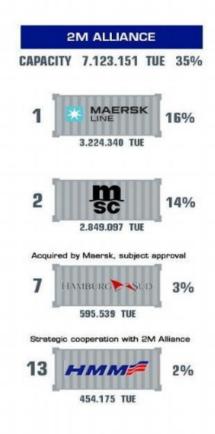
The impact of megaships on shipping intermodality



Source: Nooteboom Group



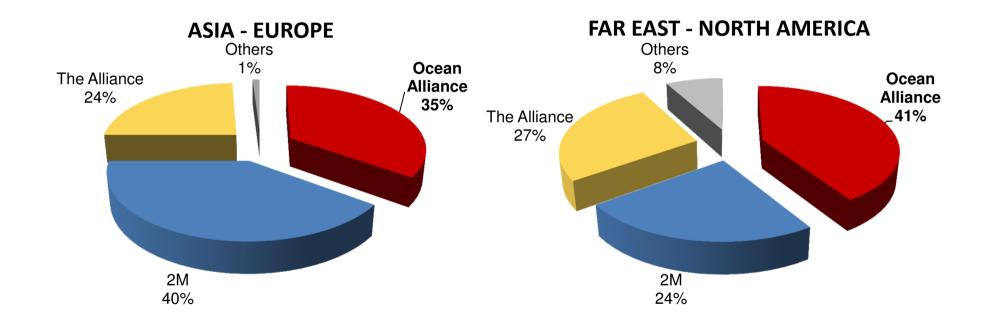
The new drivers of maritime economy: the big alliances



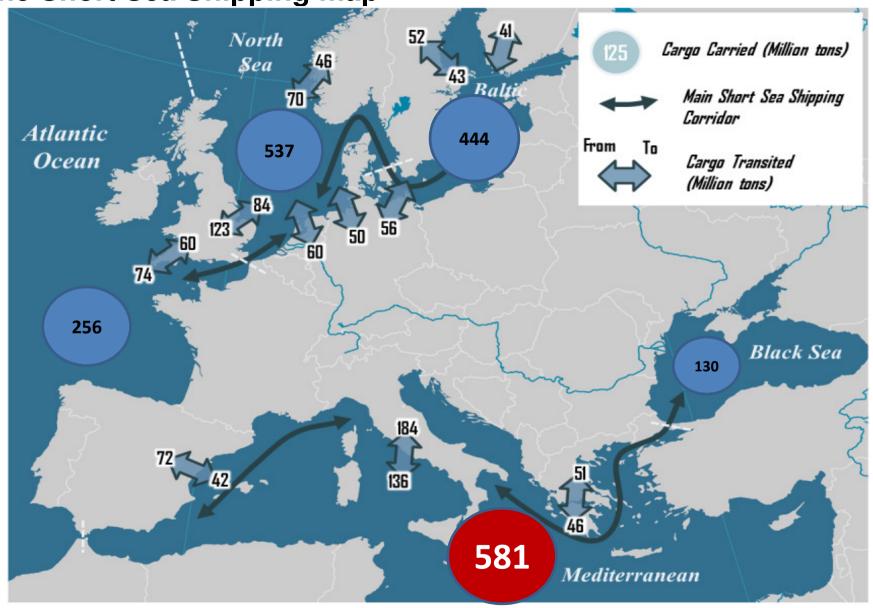




Mega alliances and their market share: an analysis of two strategic routes

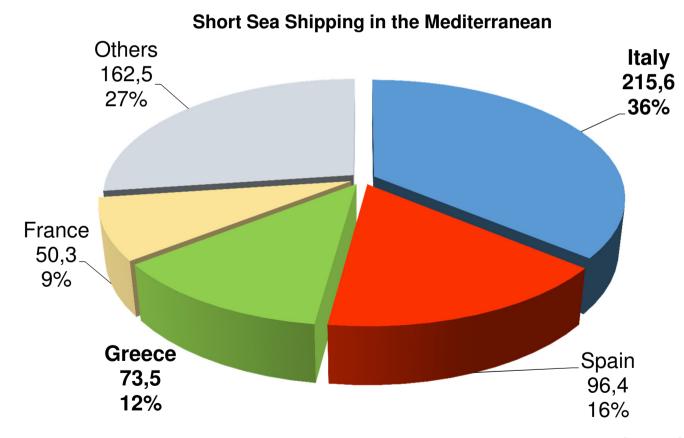


The Short Sea Shipping map



Short Sea Shipping (SSS)

- In the Mediterranean Area, Italy ranked 1st with a volume near to 216 million tonnes of cargo equal to 36% market share.
- **Greece** had a relevant **SSS traffic**: 73,5 million tonnes and a share market of 12%.

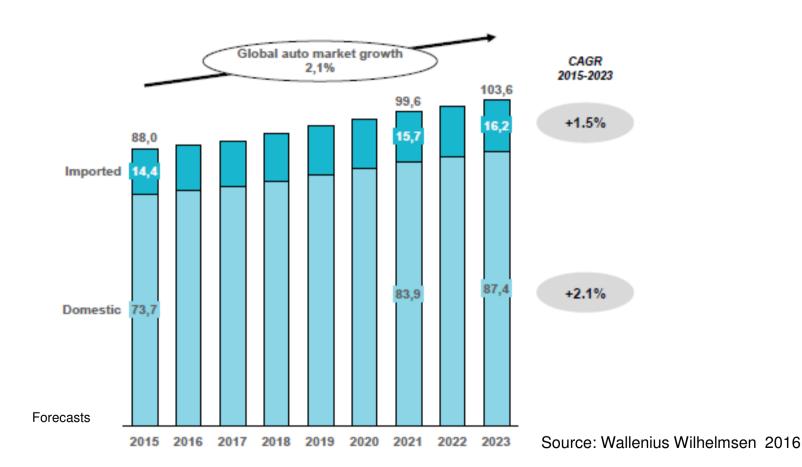


Source: SRM on Eurostat, 2017

The Ro-Ro market and the Automotive sector

Global auto sales will develop positively forword from 88 million units in 2015 to 103.6 million in 2023 (+18% between 2015 and 2023; cagr +2,1)

Global auto market growth 2015-2023 - million units



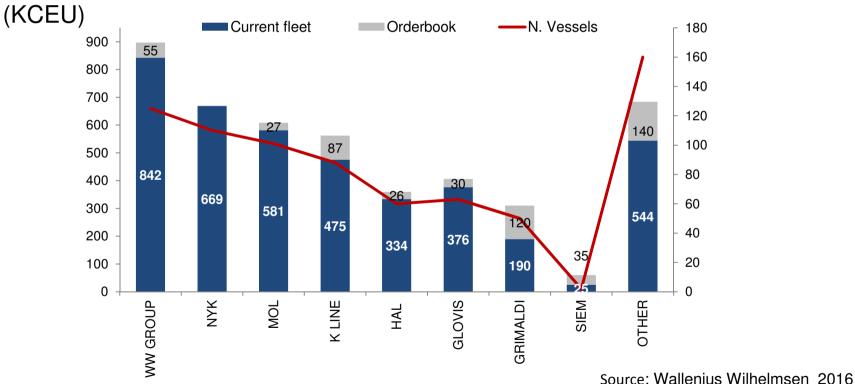
The top world competitors in Ro-Ro Market

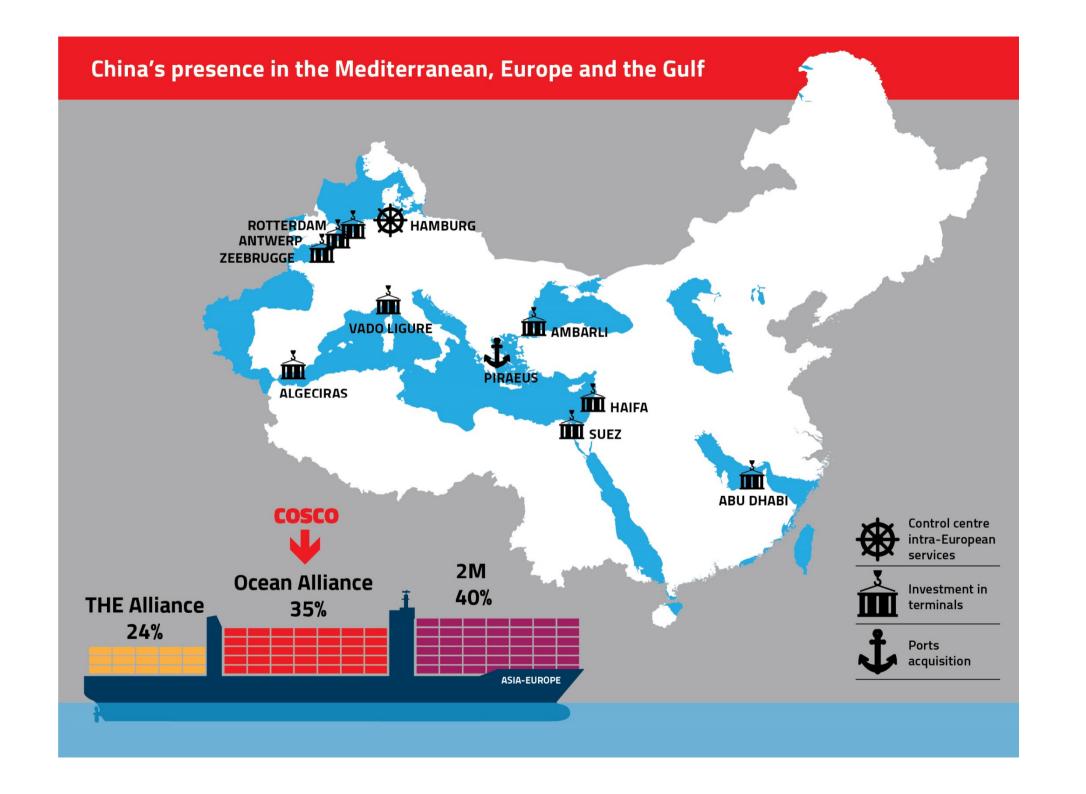
- The Ro-Ro market is concentrated in Northern Europe, North Africa and in the Black Sea. We are seeing a strong growth in Southeast Asia and in the Gulf.
- In 2016, Ro-Ro market saw some improvement on previous years.

Economic conditions are improving

The price of oil is decreasing

The top competitor in Ro-Ro: current fleet (KCEU & ships) & Orderbook





One Belt One Road





email: a.panaro@sr-m.it

website: www.srm-maritimeconomy.com

Some food for thought

- The future competitiveness of Italian and Greek ports in the Mediterranean scenario
- Naval gigantism and big alliances: threats or opportunities?
- China's investments in the Mediterranean: expectations and concerns
- One Belt one Road: are Italian and Greek Ports ready?
- A new port governance: bureaucracy and new players?